

TECHNO INDIA NJR INSTITUTE OF TECHNOLOGY

Approved by AICTE & Affiliated to Rajasthan Technical University

www.technonjr.org

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Date: 12.10.2019
Mr. Santosh Lilhare
Deputy Manager - Marketing
Medanta - The Medicity
Sector-38

Gurgaon - 122001 - Haryana

Sub: Empanelment of Medanta-The Medicity with Techno NJR Institute of Technology, Udaipur, (Rajasthan) for offering discounts on medical treatment for Members/Dependents.

Dear Mr Santosh,

This is with reference to our meeting with you and your empanelment proposal letter dated 25th September, 2019 for empanelment of Medanta Medicity with our association for offering discounts on treatment to our Members/Dependents on following terms & conditions:

SNo.	Services	Rate	Inclusions	Exclusions
1.	Out Patient Department (OPD)	15% (Fifteen) discount on Medanta Prevailing Tariff	(i) Consultation with Physician; (ii) Investigations (only Laboratory and Radiology)	(i) Drugs, disposables, consumables, blood components, implants, devices, etc. (ii) All day care procedures. (iii) Investigations excluded - CT (Computed Tomography), Radiation and Nuclear Medicine treatment), MRI (Magnetic Resonance Imaging) and any tests which are outsourced by Medanta.
2.	In-Patient Department (IPD)	15% (Fifteen) discount on Medanta Prevailing Tariff	(i) Room rent; (ii)Investigations (Laboratory and Radiology)	(i) Drugs, disposables, consumables, blood components, implants, devices, etc. (ii) No discount on any component of any pre-defined treatment/ surgery packages, Surgery/Procedure Charges, OT &

For Techno India NJR Institute of Technology

					Anesthesia Charges.
					(iii) No discount to TPA (Third Party Administrator) patients.
					((iv) Investigations excluded - CT (Computed Tomography), Radiation and Nuclear Medicine treatment), MRI
	4				(Magnetic Resonance Imaging) and any tests which are outsourced by Medanta.
3	Medanta Health	15% (Fifteen)	Attached Annexure B	as	
	Check-up Packages	discount on Medanta Prevailing Tariff			

We will inform our employees to present his/her Letter from officer or bearers of Techno NJR Foundation Udaipur, (Rajasthan) at the time of billing to avail the above mentioned discount facilities.

All the services OPD, IPD & Medanta Executive Health Check Up packages would be provided on Cash/Upfront Payment basis at time of availing the services, no credit facility will be applicable.

This empanelment will be valid for a period of two years from the date of issuing the letter and it can be further renewed after mutual consent.

We hope to get best quality medical services at Medanta.

Thanks & Regards

For Techno India NJR Institute of Technology

(Seal & Signature)

(R.S. Vyas)



To Mr. RS Vyas President Techno NJR Foundation & Vipra Foundation Udaipur, Rajasthan

Date: 24th Sep, 2019

Sub: Proposal for empanelment of Medanta - The Medicity, Hospital Gurgaon with Techno NJR Foundation & Vipra Foundation Udaipur, Rajasthan for offering discounts on medical treatment to their Members and their family members.

Dear Sir,

This is with reference to our meeting with you on the above mentioned subject.

We are submitting here proposal for empanelment with Techno NIR Foundation & Vipra Foundation Udaipur, Rajasthan for offering discounts on medical treatment to your Members & their eligible dependent family members.

About Medanta - The Medicity

MEDANTA-THE MEDICITY, is a world class JCI accredited medical institute, which has 45 operating theatres; 1250 beds with over 350 critical care beds & catering to more than 20 specialties. Medanta spread over 43 acres of land, provides a comprehensive care to patients from all over India and abroad. The objective of the Medanta is to bring over in global healthcare delivery standards at affordable price while firmly placing India on the international roadmap as premier destination for healthcare services, medical research and high end medical diagnostics. Besides offering the best of preventive and curative medicine, Medanta also offers to explore integrating the knowledge of traditional and alternative medicine with modern medicine, through means of scientific research.

Medanta - The Medicity, one of India's largest projects in multi - super specialty institutes that redefine standards of excellence in healthcare delivery by bringing together the best of infrastructure, technology, training, education and medical intelligentsia. The institute is governed under the guiding principles of providing medical services to patients with care, compassion and commitment.

Medanta aims to create a world class education and training centre backed by tructure, futuristic technology and an extraordinary vision of eminent

Certificate No H-2011-0073

Medanta - The Medicity

Medanta - Mediclinic

🟶 E-18, Defence Colony, New Delhi - 110 024

Medanta - Mediclinic Cybercity

🏶 UG Floor, Building 10C, DLF Cybercity, Phase II, Gurugram 122 002

🗣 Sector - 38, Gurugram, Haryana - 122 001, India 3: +91 124 4141 414 Fax: +91 124 4834 111 3 +91 11 4411 4411 Fax: +91 11 2433 1433 © ±91 124 4141 472

Regd. Office: Global Health Private Limited, E-18, Defence Colony, New Delhi - 110.024, India Tel; +91 11 4411 4411 Fax: +91 11 2433 1433



We are also empanelled with Maharatna PSUs (Coal India, IOCL, NTPC, ONGC, and SAIL) Navratna PSUs (BHEL, BEL, BPCL, HAL, HPCL, Oil India Ltd., PFCL, PGCIL, RECL, GAIL) and State Governments like (Rajasthan, Uttrakhand, HP, Assam, Haryana, Madhya Pradesh, Punjab, Jharkhand and Sikkim)

For any further information or assistance, please feel free to contact Santosh Lilhare @ 9772744867 or the undersigned.

Please send confirmation letter as a acceptance of our proposal.

Looking forward for having formal empanelment with Techno NJR Foundation & Vipra Foundation Udaipur, Rajasthan to offer discounts to your members/family members.

Thanks & Regards

Santosh Lilhare

Deputy Manager - Marketing MEDANTA-THE MEDICITY

Sector - 38, Gurgaon Haryana - 122 001

M-9772744867

E-mail: santosh.lilhare@medanta.org







Medanta - The Medicity

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www.medanta.org

Corporate Identity Number - US51100L2004PTC128319



cardiac surgeon, Dr Naresh Trehan, Chairman & Managing Director, Medanta - The Medicity.

We are pleased to offer you the following facilities:

OPD services

S. No.	Services description	Rates/discount	Exclusions	Comments
1.	All consultations	• 15% (Fifteen) Discount on prevailing Medanta Tariff	Package based OPD treatments (e.g., mental health, post transplant)	Includes physio & dietitian
2.	Laboratory & radiology investigations	15% (Fifteen) Discount on prevailing Medanta Tariff	Drugs, disposables, consumables, blood components, implants, devices etc are excluded from discount All daycare procedures No discount on investigations other than lab and radiology No discount on outsourced tests No discount on CT/PET - CT and MRI	

IPD services

• 15% (Fifteen) on	1 may 1900.	1
prevailing Medanta rates for: - Room rent - Laboratory & radiology investigations - Doctors Visit Charges	 (i) Drugs, disposables, consumables, blood components, implants, devices, etc. (ii) No discount on any component of any pre-defined treatment/ surgery packages. (iii) No discount to TPA (Third Party Administrator) patients. ((iv) Investigations excluded - 	
	Medanta rates for: - Room rent - Laboratory & radiology investigations - Doctors Visit	Medanta rates for: - Room rent - Laboratory & radiology investigations - Doctors Visit Charges Medanta rates for: - Room rent (ii) No discount on any component of any pre-defined treatment/ surgery packages. (iii) No discount to TPA (Third Party Administrator) patients.

Medanta - The Medicity

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PET-CT, Radiation and Nuclear Medicine treatment), MRI (Magnetic Resonance Imaging)
(V) tests which are outsourced by Medanta.
(VI) OT & Anesthesia Charges

3. Preventive health packages

S. No.	Services description	Rates	discount	Exclusions	Com	ments
1.	Medanta - Standard/ Preventive		15 % (Fifteen) Discount		•	There are no customized
·	Health Fackages	-	on Prevailing Medanta		:	packages are applicable.
	:		rates			approximation (

Priority in admission and treatment. To avail the discount facilities, Members/Family Members - needs to provide their Employee ID/or Letter from Director from Techno NJR Foundation & Vipra Foundation Udaipur, Rajasthan at the time of availing

- For Air Ambulance facility (24Hrs) call 09560398910 (Dr Sunil Dubey)
- For Road ICU Ambulance services (24Hrs) call 0124- 4141414 or 09560398953 (Mr Karan Bhaskar)
- For Emergency Doctors on duty (24Hrs) call 09560398918
- All the medical services (OPD, IPD & Medanta Executive Health Check Up packages services would be provided on Cash/Upfront Payment basis at time of availing the services.

There are lots of companies, which is being catered by our expert doctors at existing satellite hospital in Delhi and NCR. like Reserve Bank of India, State Bank of India, Union Bank of India., Bank of India, Punjab & Sind Bank, Indian Bank etc. and private sector organizations such as Reliance Industries, ITC Group, Punj Lloyd, L&T, Hero Honda, Maruti Suzuki, Jay Bharat Maruti, Aircel, IFCI Ltd., Cairn Energy, HUL, Sameung, LC Electronics, ST Microelectronics etc.





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