Memorandum of Understanding (MoU)

(Entrepreneurship Cell, IIT Kharagpur & Techno India NJR, Udaipur)

Entrepreneurship Cell, IIT Kharagpur (hereby referred to as E-Cell) and <u>Techno</u> <u>India NJR Institute of Technology Udaipur</u>, sign this Memorandum of Understanding on the 23.11.2020 to associate with each other. The deliverables from both the parties are as follows:

Deliverables from Entrepreneurship Cell:

- Publicity as **Entrepreneurship Cell, IIT Kharagpur and Techno India NJR** present **Entrepreneurship Awareness Drive Jaipur** 2020, largest nation-wide entrepreneurship drive.
- Publicity as Education Partner during the Global Entrepreneurship summit 2021.
- Presence of Logo in EAD 2020 Impact Report which is sent to various corporate companies.
- <u>Presence of Logo</u> in our Annual Souvenir, which is sent to hundreds of corporate companies, PSUs and our VCs, faculty and angel pool.
- <u>Techno India NJR</u> mention in our <u>EAD 2020 Booklet</u> which is given to all IIT Kharagpur students (8,000 in total).
- <u>Mention & Half page Advertisement</u> in our annual EAD Advertisement Brochure sent to all EAD participants (over 20,000) and hundreds of corporate companies PSUs and our faculty and angel pool.
- <u>Mention</u> in our **online Media Associates** like Yourstory, Dare2Compete, Trak.in, VC Circle etc. and our monthly **Email Newsletter** sent to all subscribers over the past.
- <u>Hyperlinked logo of Techno India NJR</u> on E-Cell's official website for a period of 3 years.
- <u>Database</u> of participants attending EAD may be shared with Techno India NJR.

Deliverables from Techno India NJR:

- The college is expected to intensively <u>publicise the event</u> in its network and share relevant contact of the city with Entrepreneurship Cell, IIT Kharagpur.
- The enlisted benefits would be provided to the colleges based on the number of registrations that their college has for Entrepreneurship Awareness Drive 2020.
- National EAD/LSM Partner: <u>Techno India NJR</u> is expected to provide a minimum of 1000 registrations from their college for EAD 2020. <u>Techno India NJR</u> would get above mentioned benefits in all 9 cities in which EAD/LSM is being organised.
- Regional EAD/LSM Partner: <u>Techno India NJR</u> is expected to provide a minimum of 500 registrations from their college for EAD 2020 <u>Techno India NJR</u> would get above mentioned benefits in 3 cities of their choice in which EAD/LSM is being organised.
- <u>City EAD/LSM Partner: Techno India NJR</u> is expected to provide a minimum of 250 registrations from their college for EAD 2020. <u>Techno India NJR</u> would get above mentioned benefits in the city in which they have associated for EAD/LSM.

Note: The association will be a complete barter with no monetary exchanges.

Sarthak Chauhan, Senior Manager,

Entrepreneurship Cell, IIT Kharagpur.

For Techno Inglia NJR Institute of Technology

(R.S. V.as).

Director

Authorized Signatory

www.ecell-iitkgp.org