

# Juuhi Raai

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*In pursuit of a vocation that is like a vacation. I am looking for work where at the end of the day I smile in contentment, proud of the product and the people I am associated with, and in the knowing that it makes a difference.*

*I am an entrepreneur and dreamer at heart, love inspiration in life, refrain from mediocrity, unable to gossip, ambitious, free soul, happiest when creatively involved, emulate my mom, love to paint, self built and super happy about that!*

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## KEY SKILLS

Team Builder  
Leader  
Communicator  
Motivator  
Relationship driven sales

## KEY STRENGTHS

Networker  
Perfectionist  
Ambitious

## CAREER HIGHLIGHTS

**PARTNER** at QNET  
Oct 2007 to 2014

**Established teams** by getting business partners on board in cities - London, Mumbai, Delhi, Pune, Hyderabad & Bengaluru

**Lead an organization** of more than 300 people from diverse background like IT, Oil and Gas, Banking, Sales, Pharma with corporate experience from 5-20 yrs

## MAJOR ACHIEVEMENTS

- + Editor of Two books - Chicken Soup for the Indian Soul at work & Chicken Soup for IITian's Soul
- + Conducted more than 40 Motivational Training sessions for 400+ people each

## **FOUNDER DIRECTOR** at E Factorial - The Internet branding Company

- 2008 to 2011
- Founded a creative agency that created Websites, Branding collateral. Designed and executed social media plans for leading authors (on parenting) in India

## **GENERAL MANAGER – PROMOTIONS & ADMISSIONS** at MBS Pvt Ltd

- Mumbai – Institute of Management
- 2008 – 2010

## **BUSINESS MANAGER** at CAD Whiz – Knowledge Process Outsourcing Company

- 2006 – 2007

## **HEAD – CAMBRIDGE OPERATIONS** at Tulip Education Foundation – International Secondary School

- 2006 – 2006

**BUSINESS DEVELOPMENT EXECUTIVE** at Emmay HR – Talent Acquisition and Development Company

- 2005 – 2006

## **EDUCATION**

**BACHELOR OF ENGINEERING (B.E.)** from the Sardar Patel College of Engineering, Mumbai, University of Mumbai (May 2005)

**HSC** from Podar College, Mumbai (2001)