



# TECHNO INDIA NJR INSTITUTE OF TECHNOLOGY

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NJR Knowledge Campus, Plot-SPL-T, Bhamashah (RIICO) Industrial Area, Kaladwas, Udaipur - 313003 (Raj.)  
Tel. : +91 2942650214-17 Fax :+91 2942650218, Email : [technonjr@gmail.com](mailto:technonjr@gmail.com), [director@technonjr.org](mailto:director@technonjr.org)

## Report on ATS Resume Writing (5 Aug 2023)

On August 5th, 2023, Techno India NJR Institute of Technology, Udaipur, conducted a student-focused programmes aimed at enhancing employability skills. Held from 11:30 AM to 01:00 PM, the sessions covered " Group Discussion & Interview Preparation " with over 100 students participating. The resource faculty, Dr. Naresh Sharma from IBS Ahmedabad, delivered insightful and practical sessions on both topics.

### Group Discussion & Interview Preparation

The session on Group Discussion and Interview Preparation, attended by over 100 students, focused on strategies for excelling in recruitment processes. Dr. Sharma covered communication techniques, confidence-building tips, and methods to tackle challenging interview questions. Mock group discussions and interviews provided students with valuable feedback to improve their performance.

The programmes were highly successful, with enthusiastic participation and practical knowledge shared by Dr. Naresh Sharma. These initiatives underscore Techno India NJR Institute of Technology's commitment to fostering student development and career readiness.

Prof.(Dr.) Naresh Sharma

**QUALIFICATION:**

**MBA, Ph.D., FDPM-IIM Ahmedabad, ISTD (Pursuing)**

He is a national-level sportsman and an accomplished professional who comes with a wealthy experience of 14 years of experience in the Corporate and Academic fields. He loves to train and mentor students in their transformational journey. He is a firm believer in “where there's a will there's a way”.

In his 14 years of rich experience, he worked with industries like FMCG, Micro Finance & Education in various functional areas like Business Development, Sales & Marketing Management, Operations management, Placement, Corporate Relations & Training.

He is recruitment, soft skill, and personality development trainer and conducted 400+ student development programs and trained thousands of students across Gujarat & Rajasthan. He is a certified trainer for HDFC Bank and NLP (**Neuro-Linguistic Programming**) Practitioner.

His subject area of interest is Personal Effectiveness Management, Business Communication, Soft Skills & HR. He is also coordinating Placements at IBS Ahmedabad and his other work area includes Corporate & Alumni Relations.

He is the recipient of the Best Teacher Award for institution building (2016) by ICFAI Business School Alumni Federation (IBSAF).

