



Job Description

Job title:	<i>AFC (Associate Financial Consultant)</i>
Reports to	<i>Team Leader</i>

Job responsibilities:

- Generate clients for subscription to our research products/ services
- Convert Leads to Sale (Telephonic)
- Communicate to clients the products & services of company
- Generate the business as per target assigned by reporting authority
- Proper planning, execution and control.
- Follow-up with clients for updating products and services
- Customer Relationship Management.

Requirements:

- Fresher & Experienced candidates who want to explore and make a good career in Sales Sector.
- Excellent Communication Skills and presentation skills are must
- Should be fluent (Hindi, English) any other language known will be an added advantage.
- Should have good convincing Skills/Negotiation Skills.
- Ability to Cope with pressure
- Knowledge of financial market will be an added advantage.
- Committed and Target oriented.
- Excellent analytical skills.
- Basic Computer Knowledge.
- Excellent at Client handling and servicing (Experienced Level)

Location:

Indore

Epic Research Pvt. Ltd., #2 RNT marg, Milinda Manor, Indore – 452001

www.epicresearch.co

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